Travel Ashland Brand Refresh

Rebrand 2021 V.12.7



Tourism has been and continues to be the front door to Ashland's economy. As a key economic driver, it has shaped Ashland's amenities that are driven by its visitation including over 100 restaurants, attractions, outfitters, shops and a spectrum of accommodations from vacation rentals to B&B's, boutique inns and independently owned hotels and lodges.

We have observed shifts and changes over the past decade. With a growing new audience of outdoor adventure travelers partaking in mountain biking, cycling, running, hiking and exploring our trails, waters and land, we have also seen growth in the culinary and wine traveler. These changes were confirmed with the *Visitor Research and Analysis Study* which was completed in April 2021.

The completion of the study was the kickoff of our rebranding process. We began our selection process of a firm to collaborate with us in June of 2021 and work began with our selected firm, Intently Collaborative in July 2021. Over the last six months the Travel Ashland Committee worked closely with the team at Intently Collaborative to develop our new brand.

Discovery

The discovery phase was an in-depth information gathering process. In addition to intake from the Travel Ashland team, time was spent reviewing the visitor study, website and social media analytics; conducting 18 Stakeholder interviews with members of the business community, Ashland Parks and Recreation and volunteer organizations; and detailed brand & competitive audits.

Envision

This phase encompassed the Brand Workshop with the Travel Ashland Committee, exploration of visual identity and the building blocks of the audience snapshot.

Develop

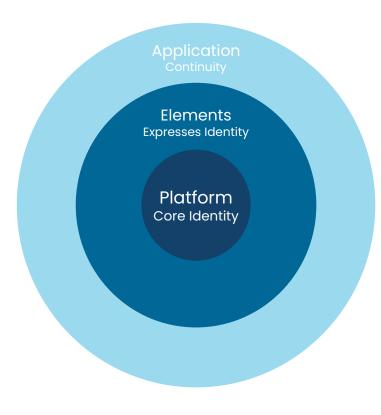
The development phase is where the brand identity came to life. Multiple work sessions and explorations brought us to where we are today.

Implement

Today, with this meeting we officially begin implementation of the new brand identity. Directly following this presentation, travelashland.com and and our social channels will go live with the brand along with a media push and the release of our Winter Visitor's Guide.

Brand Platform





PLATFORM CORE IDENTITY

Establishes the core Identity of the brand including its *Mission, Values and Offerings*. It establishes the uniqueness of a brand and how it delivers on its promise.

ELEMENTS BRAND EXPRESSION

Brings the brand identity to life by establishing both the visual identity and the voice of the brand.

- Voice/tone of brand
- Boilerplate messaging
- Logo, colors, fonts, imagery
- Graphics, iconography

APPLICATION BRAND MATERIALS

Creation of systems and templates to communicate the brand and services offered. This includes but is not limited to:

- Website
- Sales materials + Marketing automation
- Marketing templates + Social assets
- Messaging frameworks

The Vision

Ashland is a modern mountain community that offers outdoor adventurers, foodies, families, and culture seekers a beautiful destination to pursue their passions through year-round nature access, a spectrum of events, and homegrown Rogue Valley hospitality.

Brand Promise

Ashland provides a year-round destination for travelers to pursue their passions.

Access to Nature

Ashland immerses travelers in nature with easy and nearby access to mountains, forests, and rivers.

Something for Everyone

With a lush landscape and year-round events, Ashland has thousands of itineraries for travelers of all interests.

Modern Amenities

Ashland offers small-town quaintness with performing arts, upscale dining, and culture you expect from a big city.

Homegrown Hospitality

From local food and wine to unique B&Bs, Ashland's hospitality is steeped in the area's rich culture, landscape, and history.

Brand Pillars

Access to Nature

Something for Everyone

Modern Amenities

Homegrown Hospitality

Ashland immerses travelers in nature with easy and nearby access to mountains, forests, and rivers.

- Hiking and mountain biking trails accessible from downtown parks
- Biking, winter sports, and rafting access all within a 30-minute drive
- Short drive to experience Crater Lake National Park
- Scenic drives with beautiful seasonal landscapes

With a lush landscape and year-round events, Ashland has thousands of itineraries for travelers of all interests.

- Year-round outdoor activities and nature access
- Farm-to-table dining experiences with seasonal harvests
- Renowned global wine destination with 70 varietals
- A year-round roster of theater, performing arts, and other cultural events

Ashland offers small-town quaintness with performing arts, upscale dining, and culture you expect from a big city.

- Variety of lodging with modern amenities
- Award-winning chefs and unique restaurants
- World-renowned theater performances
- Progressive university setting
 with diverse student body

From local food and wine to unique B&B's, Ashland's hospitality is steeped in the area's rich culture, landscape, and history.

- History as a destination has
 created unique travel culture
- Gateway to over 100 local wineries and 200+ vineyards
- Local, farm-to-table dining, breweries, and more
- Variety of only-in-Ashland scenery, landscapes, and experiences

Audience Personas



AUDIENCE

Lifestyle Personas

The entry point to their travel and the type of travel they are looking for.

Quick Escapes	Destination Friends	Family Getaways	Wanderers			
Interest Categories Interests/Experience will vary by persona types						
Wine + Culinary						
Arts + Culture						
Outdoor Enthusiasts						
Family Fun						

Audience

Lifestyle Personas

Quick Escapes

These travelers are interested in a nearby destination with minimal preparation—get in the car and go! This also includes people passing through the area who get delightfully sidetracked in the heart of Ashland.

Destination Friends

Family Getaways

Wanderers

These travelers love to meet up in fun and interesting places that have enough things to do to keep the entire squad busy. A diversity of activities is key, and they'll catch up later at a winery, brewery, restaurant, or their shared rental. There comes a time when every family needs to get out and explore or get some overdue rest and relaxation. They need options: activities for the kids, places for parents to chillax, and lodging that loves the family dog as much as they do. Be it outdoor adventures or cultural exploration, these nomads love to take in new places and come from all walks of life. They are looking for interesting lodging and easy access to the experiences that have captivated their wanderlust.

Brand Personality



Personality

We all have a personality and so do brands. While certain aspects of your personality shine at different times, all facets are expressed at some point through both your visual and verbal identity

Visual Identity		Verbal Identity		
Image Logo, colors, fonts that	Style Imagery, graphic elements,	Voice Expression of	Tone The way a brand	Message All the
usually make up one of the first impressions of the brand	photography treatments, iconography all help express the brand's personality.	a brand's personality through its messaging.	communicates to its audience(s), which flexes to fit the situation	statements a brand makes about itself and its values

Voice + Tone

Voice

Expression of a brand's personality through its messaging.

Voice who we are Tone how we sound Messaging what we say



ACCESSIBLE

We engage with travelers lending our local expertise to help improve their experiences.

GENUINE

We stay true to Ashland, accurately representing amenities, attractions, and culture.

UPLIFTING

We invite people to visit and help inspire the memorable experiences that bring them back.

WELCOMING

We celebrate all people and are working hard to make our community a safe place for everyone.



Live your daydreams

Morning coffee in the mountain mist. White-knuckle rapids in the raft. Sunset strolls through the vineyard. Tear-stained cheeks in theater seats. In Ashland, you can catch up with and live out your daydreams, one unique itinerary at a time.

Visual Identity







WINTER

SUMMER















FALL

SPRING

Logo Variations



Live your daydreams







LOGO

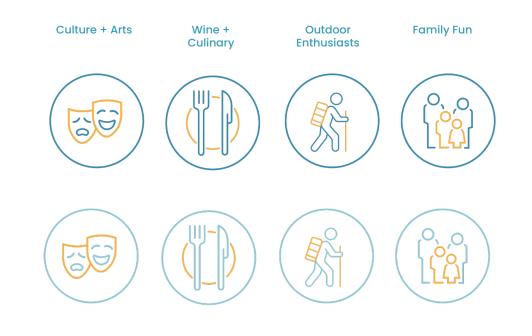
Chamber of Commerce





ICONS Experiences

Represent the core experience categories based off the visitor study



Icons Seasonal

These are the winter icons that were featured in the winter visitor guide



ICONS Categories

Category icons will mostly be used for itineraries and feature callouts to help visitors plan their trips. They follow the same monoline style of outlined icons with two colors.



Thank you!

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